

IN THIS ISSUE: Holiday Gift & Entertaining Guides; Budget Update; CHIP Gets New Nonprofits

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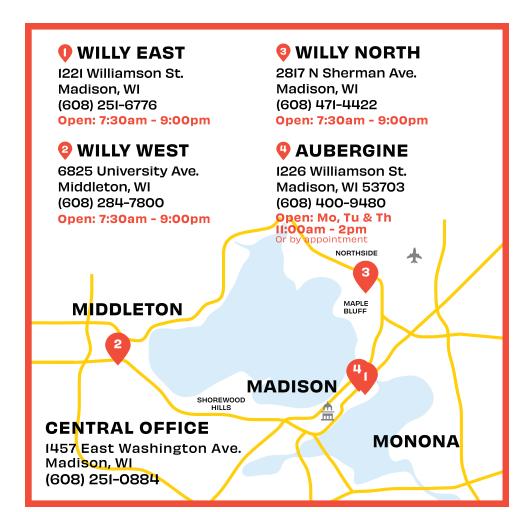
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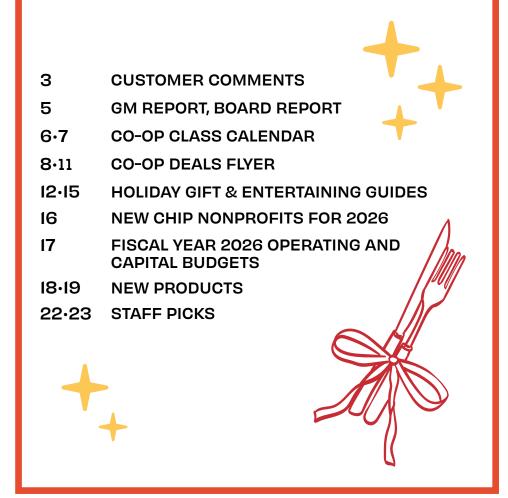
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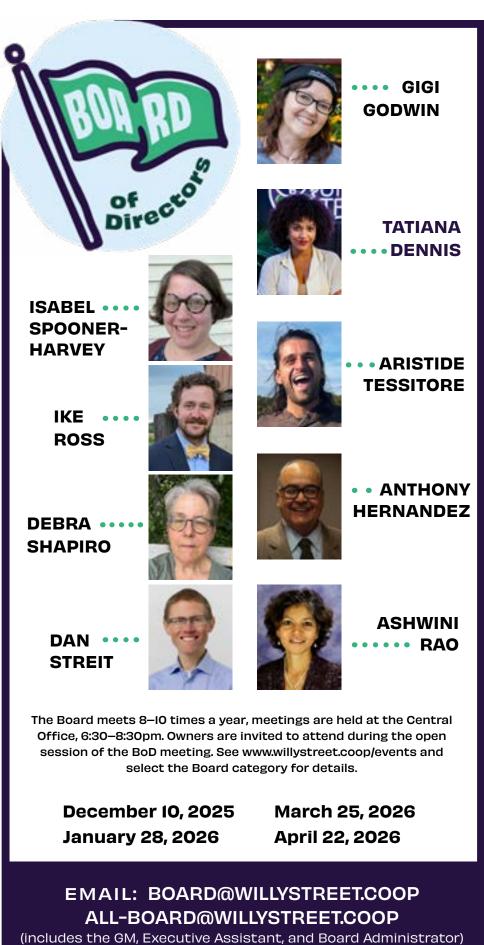
The Willy Street Co-op *Reader* is the monthly communications link among the Co-op Board, staff, and Owners. It provides information about the Co-op's services and business as well as about cooking, nutrition, health, sustainable agriculture, and more. Views and opinions expressed in the *Reader* do not necessarily represent those of the Co-op's Directors, staff, or Ownership. Willy Street Co-op has not evaluated the claims made by advertisers. Acceptance of advertising does not indicate endorsement of the product or service offered. Articles are presented for informational purposes only. Before taking action, you should always consult a professional for advice. Articles may be reprinted with permission from the editor.

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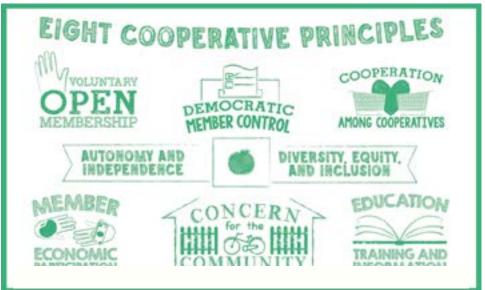


IN THIS ISSUE











been a staple here for over 15 years. I have checked with a few vendors and none are carrying the products. -Nate Groth, Willy North Grocery Manager

SEPTEMBER ARTICLE

I really appreciated the article in the September newsletter "Local Organic Farming for Healthy People and Planet" by Richard de Wilde of Harmony Valley Farms. It provided the extent of the importance of eating organic food, and inturn, supporting the farms. I will be manging my budget a bit more so that I can afford to buy more organic food!

I received your Customer Comment about the September newsletter. Thanks so much for your kind words about our feature article—I'm glad to hear it resonated with our readers. I will be sure to pass along your feedback to Richard as well. -Caitlyn Tompkins, Marketing Manager

COFFEE BEANS

I bought coffee yesterday and when I got home I realized I bought BEANS. I do not have a coffee grinder. Do. you? Can I come there and grind the beans, I hope yes...

Thanks for reaching out. Since you purchased your coffee here, you are welcome to use our grinders. Feel free to check in with Customer Service when you arrive, and they will be happy to assist you. -Dave Andrews, Willy West Grocery Manager

ONLINE ORDERING FORM

I've noticed that every time I use the online ordering form I have to fill in the delivery notes, even if I've checked the box to remember the directions for the next order on prior orders I've made. I'm using Chrome (version 140.0.7339.123) on an Android tablet. It doesn't have any cookie blocking extensions installed. Is the functionality for remembering the delivery notes stored by cookie or by the server? Any idea why the notes wouldn't be brought forward if the box was checked on a prior order?

I spoke with our vendor about the issue that you are having. They responded that there is a known issue with this and they hope to have it resolved in their next app update, which is scheduled to be released later this month or early next month. -Dennis Perkins, Willy North Front End Manager

GIFT CARDS

I live out of town and am looking to purchase a gift card for my friend who is local to Madison who shops there all the time.

What a thoughtful idea! We definitely sell gift cards, and you can find out how to purchase one over the phone or at any of our stores at www. willystreet.coop/promotions/gift-cards. We can mail it out, or we can hold it at our front desk for your friend to pick up. Thanks for thinking of us! -Liz Hawley, Education and Outreach Coordinator

FIELD DAY TOILET PAPER

Wondering if you will still be carrying Field Day 1-ply individual rolls toilet paper. It is reasonably priced, made from recycled paper and single ply.

We love the Field Day TP! The supplier that makes Field Day Toilet Paper is no longer manufacturing it. UNFI Brands+ (who manage the Field Day and Wild Harvest brands) are in the process of finding another manufacturer. But they estimate by the time they find one, get contracted, and production begins, we will not see Field Day Toilet Paper until next spring or summer. As soon as it is back in production and available we will get it back as fast

as we can! -Jason Zabinski, Willy East Grocery Manager

BULK SALAD GREENS

I've started buying the bulk Vitruvian Farms salad mix and realized I didn't see anything indicating whether or not it needed to be washed before eating. Is that salad mix pre-washed, or do I need to wash it after buying?

The product is pre-washed and identified as "ready to eat." I always recommend washing, but in the case of pre-washed salads, it's not required and up to the consumer. If for some reason you can visually identify any decayed product (which has happened), I'd wash it. -Andy Johnston, Produce Category Manager

BULK TWIST TIES

I shopped at Harmony Co-op in Bemidji, MN and found these twisties in their bulk area. I think they are much easier to use than the twisties in our bulk area. Perhaps we could look into using them? Thanks!

Thank you for the recommendation on the twist ties. Looking at the sample you provided us does seem to be a convenient option for customers. We will look into these more with our supply company, and see if these could be a potential option within their catalog. -Garet Bauer, Willy East Assistant Grocery Manager

SANTA FE MAC & CHEESE

I was wondering if the co-op still makes Santa Fe mac and cheese for the hot bar? If so, when it is available? And what is the ingredient list?

We have had Santa Fe Mac off the menu for a little bit now. However, the kitchen is about to add a bunch of recipes to the menu in a couple weeks. This is great timing! We will add this one to our menu! -Nicholas OConnor, Prepared Foods & Cheese Category Man-

TOP SHELVES IN PRODUCE

Since the remodel (which looks great) I cannot reach anything on the top shelves in the produce area. (I also can't reach the plastic bag dispensers along the produce and fruit walls, tho you have some dispensers available to me) I'm short, but not remarkably so.

Thanks for your feedback! We agree—the new cases look great! Yes, the top shelves are higher now and though we do have products merchandised at those heights in other areas of our store we know it's a change in Produce and can be a potential challenge for some shoppers. Feel free to ask any of our staff members for assistance in reaching anything you may not be able to grab yourself. We are also working with our supplier to get more bag dispensers at a lower height—thanks for mentioning that. - Liz Muñoz, Director of Purchasing

BREAKFAST SANDWICH

I have been trying out the hot breakfast sandwiches at the deli lately, and was at first a bit disappointed with how dry and tough they were. But today, I grabbed one and noticed that it was wrapped in two layers of foil which did a MUCH better job at preventing it from drying out. Yes, it's more packaging, but the integrity of the sandwich was maintained and I enjoyed my breakfast sandwich much more. The only other thing that would make these better is more cheese as it tends to disappear in the sandwich.. but that's just me. Thank you for having an easy and tasty breakfast option available for when I'm rushing to work!

Thank you for trying another breakfast sandwich after being disappointed with the first one. It's great to hear that the next one was more to your liking. I'm going to let everyone on the team know that they should be double wrapping them going forward. Thank you for helping us get better at making breakfast for you. -Bob Smith, Willy East Deli Manager

PLASTIC IN DELI AND MEAT

Too much prepackaging in deli and meat departments. We know that plastic is ecologically bad for us and the environment. Also, I can't choose amount I want when everything is prepackaged. I've been increasingly dissatisfied with the Co-op. It's not acting like a Co-op anymore.

Thank you for your comment concerning plastic usage at the Co-op. Unfortunately, there aren't any health department-approved packaging options for raw meat that aren't made of plastic. -Nick Heitman, Meat, Seafood, Beer, Wine & Spirits Category Manager

ABANDONED EQUITY

"On the "giving back" board in the cafeteria, there is mention of funds coming from "abandoned equity". What is that?"

Thanks for asking and great question! If an Owner has not paid equity for a year (unless paid-in-full) and does not make a purchase in a year, that Owner is not considered to be in good standing or an "active" Owner. If an Owner is not in good standing or is inactive for at least 3 years, the Owner's equity is considered abandoned based on state statutes. To proceed with abandonment, the Co-op needs to notify all Owners that qualify a minimum of 60 days prior to the date the abandonment will take place. To notify these inactive Owners we send out postcards to the address we have on file and put a legal ad in the Wisconsin State Journal. If an Owner does not respond to our notice, their account is abandoned and their equity forfeited to charity on the last day of the fiscal year. We cannot use this abandoned equity for operational purposes and can only use it towards 501(c)3 donative purposes and that is what you saw posted in our Commons area. -Kristina Kuhaupt, Customer Experience Manager

CLASS FOR IRON SKILLETS

It would be great if you could offer a DIY class on seasoning old, rusty cast iron skillets for cooking.

I received your request for a class about bringing old rusty cast iron skillets back to life, and what perfect timing! We will plan the class schedule for the winter months soon, and we will add a cast iron class to the lineup. -Liz Hawley, Education and Outreach Coordinator

Editor's Note: Cooking with Chef Paul: Cast Iron 101 has been scheduled for January 29th in Willy West's Community Room. Learn more at www.willystreet.coop/events.

WALLABY YOGURT

I am very disappointed that you have stopped carrying wallaby vanilla yogurt.

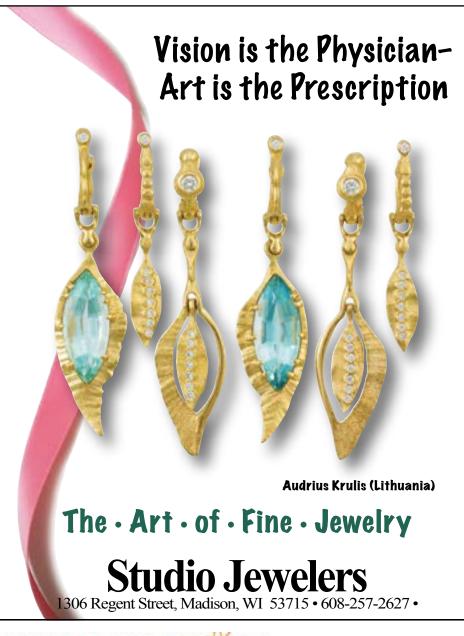
I'm sorry to tell you that the parent company of Wallaby Yogurt ceased production with no advanced notice to retailers. At this time I have not been informed of any plans to revitalize the brand. If it does come back I will make space on our shelves since it has

> Have a comment or request you would like to share?

We would love to hear from you!

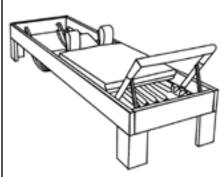


www.willystreet. coop/contact-us





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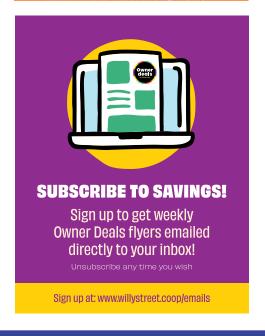
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By: Anya Firszt, **General Manager**

ello Co-op Owners. December the final month of the year, and the end of the first half of our fiscal year.

This month offers several reasons to celebrate and enjoy the holiday season: Hanukkah, Christmas, Kwanzaa, Boxing Day, the Solstice, and, of course, New Year's Eve. No matter how you choose to celebrate this season, the Co-op is here to assist you with your holiday gatherings and gift-giving needs. We can fill your pantry with baking supplies and the ingredients you need to share joy and good cheer with your friends and family. Come in and see what we have to offer-you'll love the sights and smells that await you!

Additionally, please share what you can with those who are facing the harsh effects of limited or no resources. We encourage you to consider making a contribution of food, money, or your time to one of the food pantries we have partnered with, including the Fritz Food Pantry, Lussier Community Education Center, River Food Pantry, WayForward Resources, and Wil-Mar Neighborhood Center. Thank you for your generosity.

FY25 PATRONAGE

We are excited to announce that we can offer patronage refunds for the fiscal year 2025 to you, our Owners.

Cooperative Principle 3: Member Economic Participation: "Members contribute equitably to, and democratically control, the capital of the cooperative. This benefits members in proportion to the business they conduct with the cooperative rather than on the capital invested."

Fiscal Year 2025 (FY25) ran June 30, 2024-June 29, 2025, and was a profitable year. We had net income of \$579,723 before provision for income taxes. This surplus allowed us to continue to operate on a sound financial basis, and return a portion of the profit to Owners. We greatly appreciate your part in making it a successful year for your Co-op!

Per bylaw 6.5, your Board of Directors has voted to allocate part of the surplus, or profit, as a patronage refund, a portion of which will be distributed as a store credit. This year's patronage refund is a combination of 60% retained patronage equity, which is money held by the Co-op in each Owner's name; the rest, 40%, will be issued as a store credit beginning in January 2026. The 60% of total patronage that is retained is reinvested in the Co-op and helps to secure our long-term financial health.

Those who are being issued a store

credit will receive an email or a letter in the mail between January 5 and 14 detailing your refund. Store credits

will be available (for Owners receiving one) at the registers starting on January 12. You may apply the credit towards a purchase, request cash back, or donate it to the Double Dollars program. To ensure that only the primary (or secondary, for household accounts) Owner uses credits, you will be asked to sign for the refund. If you request your store

credit to be paid out as cash, you will be asked for a photo ID. All patronage store credits must be used by June 28, 2026.

If you prefer to receive notification via email, make sure we have your current email address, which can be updated at Customer Service or via an email to ora@willystreet.coop.

ANNUAL REPORT

The FY25 Annual Report will be available for your review this month. Whether you receive it electronically or via USPS, please take a moment to read about our many accomplishments last fiscal year and feel proud of your role in our continued success.

CO-OP GIFT CARDS

Do you have any unused Co-op gift cards saved for later? We encourage you to locate them and either use them or exchange them for a new card. The old ones can't be used at the registers like the new ones can!

2026 COMMUNITY REINVESTMENT

It's time again when we look forward to receiving proposals for the Community Reinvestment Fund annual granting cycle. Applications are available starting December 1st and are due by January 15th (two weeks before the deadline from last year). Find more information at: willystreet.coop/community/community-reinvestment-fund

These grants are funded through abandoned and donated equity. The funds are deposited into a separate foundation held in our name and are withdrawn to support qualified 501(c)3 nonprofits and cooperatives incorporated under Wis. Statute 185.

This year, the Co-op will award a total of \$85,000 in grant money to selected recipients. \$20,000 of that will be set aside for up to two recipients specifically for larger capital purchases or investments that will support our local food system.

DANE ARTS HOLIDAY MARKET

Visit Aubergine, located at 1226 Williamson Street, for the Dane Arts Holiday Pop-up event on Friday, December 5, from 5 to 8pm and Saturday, December 6, from 11am to 4pm. You'll discover handcrafted holiday gifts that are sure to delight your friends and family.

SPECIAL STORE HOURS

- 12/24 (Christmas Eve) closing at 6pm
- 12/25 (Christmas Day) closed
- 12/31 (New Year's Eve) regular hours (7:30am-9:00pm)
- January 1 (New Year's Day) closed

Wishing you cheerful holidays that end the year joyfully and welcome a happy new year.

-Anya



MEET YOUR BOARD MEM-BER: ARISTIDE TESSITORE

By: Gigi Godwin, **Board President**

reetings Co-op Owners! I am enthused and excited for you to meet the Co-op's newest Board member: Aristide "Ari" Tessitore. I asked Ari some "get-to-know-you" questions, and here's what he had to share with everyone.

WHAT WAS YOUR FIRST MEMORY OF WILLY STREET CO-OP?

My first memory of the Co-op was many years ago on an early summer day. I wanted to cook a big dinner for my friends, and decided to cook them a very classic Ari dinner—lots of fresh veggies, a simple chopped salad, and some teriyaki marinated grilled chicken. I was starting to make all of my sauces and marinades from scratch at that time, and I needed more specialty items to accomplish this. So the usual stores my college student self would typically shop at didn't have them. I then decided to go to the Co-op for the first time, and from that day on, the chef in me was in heaven. The gorgeous produce and friendly staff alone got me hooked.

WHAT DO YOU RELY ON WILLY STREET CO-OP FOR?

I have come to rely on the Co-op for helping me source local meat and also local produce during the parts of the season when I can't grow them myself, and also to fill my pantry with high-quality local grain and flour. This is something that I believe is so important for the Madison community to have access to—both for customers and producers.

WHAT ARE YOUR TOP THREE FAVORITE **WILLY STREET CO-OP FOODS?**

- 1. Tipi Produce carrots
 - 2. Vitruvian Farms mushrooms (Oyster, Lion's Mane, Shiitake, etc.)
 - 3. Hook's blue cheese

DO YOU HAVE ANY FAVORITE FOOD TRADITIONS?

As a chef who was born into a family where food was everything, we have many food traditions. But I would say the one thing that is constant across all of them is cooking with my Mom. To this day she is still one of the most talented chefs I know, and one of the few people I truly love cooking with in the kitchen. She's the one who taught me how to cook, and to love sharing our food with others. What a gift that has been.

WHAT ARE YOU MOST EXCITED ABOUT BY BEING A NEW BOARD MEMBER?

I'm excited to really understand how our Co-op works on a higher level, and to also see how it continues to improve its future, as I truly believe it is a vital piece of our greater Madison community.

BESIDES BEING A WILLY STREET CO-OP BOARD MEMBER, WHAT ELSE DO YOU LIKE TO DO WITH YOUR TIME?

I am a farmer and a chef, so it's easy to say that food is my life. But outside of this, I love woodworking, slacklining, climbing rocks and trees, sailing, playing music, and spending time with my friends (yes, food is usually involved).

WHAT DO YOU SEE AS THE BIGGEST **OPPORTUNITIES AND CHALLENGES** THE CO-OP WILL FACE OVER THE NEXT **FEW YEARS?**

I believe we are at a very interesting turning point in our country. No matter your political leanings, or religious views, I do think we all, deep down, want what is best for our community. High-quality food and sustaining our land is at the center of this belief. If the Co-op can continue to do the work it has been doing for so long, and also keep reflecting inward on how it can adapt to support our customers and producers through these turbulent times, then I believe we can cement ourselves as the pillar of the community I see us as. This is no simple feat as so much is changing, but I do believe we have the tools and the people needed to achieve this.





To register for classes and check out our refund policy, scan the QR code or go to:

www.willystreet.coop/events





SMALL PLATES FOR ENTERTAINING

Location: Aubergine, 1226 Williamson St. Monday, December 1, 6:00pm–8:00pm Ages: 12+; adult supervision required Your Co-op's Own: Mike Tomaloff Fee: \$30 for Owners; \$40 for non-owners Capacity: 10

Tapas, meze, antipasti, dim sum, whatever you call it, small plate dining is a great way to entertain a group with an abundance of variety. We will make several foods for entertaining that not only complement one another, but also vary in prep time and complexity to keep your kitchen humming along without wearing you out before the party! On the menu: Spanish albóndigas, poblano pesto crostini, roasted fingerling potatoes with remoulade, and for the more daring, salmon tartare with homemade crackers. Recipes contain: wheat, milk, eggs. Demonstration with limited hands-on opportunities.

HAND-MADE PIEROGIS

Location: Willy West Community Room Tuesday, December 2, 5:30pm-7:30pm Location: Aubergine, 1226 Williamson St. Wednesday, December 10, 6:00pm-8:00pm

Ages: 16+; adult supervision not required Instructor: Sharon Long

Fee: \$40 for Owners; \$50 for non-overss Capacity: 8

Nothing says "comfort oo "
homemade piet on John-naron to learn by the presence a warm water dangle of store are a variety of fillings, fill-

from Polish Chef Maria Obskroba.
Our menu will include traditional potato and cheese pierogi as well as kielbasa and onion pierogi. Recipes contain: milk and wheat. Hands-on.

ELEMENTS OF GUMBO: CRAB

Location: Willy West Community Room Thursday, December 4, 6:00pm-8:00pm Ages: 13+, adult supervision required Instructor: Steffry Langham Fee: \$30 for Owners; \$40 for non-owners Capacity: 10

We will explore the history, culture, and foods that made Louisiana a true melting pot. We will explore by ingredients and/or culture, sampling foods

that contributed to the main dish of the state, Gumbo. Join Steffry to discuss the traditions and history that make Louisiana what it is today. On the menu: Crab Stuffed Beignets, Crab Dip, and Mini Crab Cakes with Cajun Aioli. Everyone will make a seasoning packet to take home as well! Recipes contain: milk and shellfish. Demonstration with limited hands-on opportunities.

COOKING WITH CHEF PAUL: RICE MANY WAYS

Location: Lakeview Library Thursday, December 11, 6:30pm–7:30pm Ages: 12+; adult supervision required Your Co-op's Own: Paul Tseng Fee: Free; registration required Capacity: 12

Join Chef Paul to explore the wide world of rice! The versatile sweet rice can be turned into all kinds of savory, sweet, or vegan dishes, including mochi. Recipes contain: sesame. Register at https://www.madisonpubliclibrary. org/events. Registration will open two weeks prior to the program date on November 29.

COOKING WITH CHEF PAUL: OVEN-FRIED FOOD

Location: Aubergine, 1226 Williamson St. Thursday, December 18, 6:00pm–8:00pm Ages: 12+; adult supervision required Your Co-op's Own: Paul Tseng Fee: \$30 for Owners; \$40 for non-owners Capacity: 10

Craving fried food? Chicken, fish fry, potato chips—you name it. But the leftover oil can be difficult to deal with. You can use the oven to reach a deep-fried effect! Join Chef Paul in this cooking class designed for those who crave fried food without the trouble of cleaning up the greasy aftermath. Recipes contain: seafood and wheat. Demonstration.

CULTURAL INFLUENCES OF GUMBO: ASIAN

Location: Willy West Community Room Thursday, December 18, 6:00pm-8:00pm Ages: 13+, adult supervision required Instructor: Steffry Langham Fee: \$30 for Owners; \$40 for non-owners Capacity: 10

We will explore the history, culture, and foods that made Louisiana a true melting pot. We will explore by ingredients and/or culture, sampling foods that contributed to the main dish of the state, Gumbo. On the menu: Cajun Fried Rice, Bourbon Chicken, and Yakamein. Everyone will make a seasoning packet to take home as well! Recipes contain: milk. Demonstration with limited hands-on opportunities.

CULTURAL INFLUENCES OF GUMBO: NATIVE AMERICAN

Location: Aubergine, 1226 Williamson St. Tuesday, January 6, 5:30pm-7:30pm Ages: 13+, adult supervision required Instructor: Steffry Langham Fee: \$30 for Owners; \$40 for non-owners Capacity: 10

We will explore the history, culture, and foods that made Louisiana a true melting pot. We will explore by ingredients and/or culture, sampling foods that contributed to the main dish of the state, Gumbo. Join Steffry to discuss the traditions and history that make Louisiana what it is today. On the menu: Macque Choux, Three Sisters Succotash, File Lasagne, and Fry Bread. Recipes contain: wheat. Demonstration with limited hands-on opportunities.

COOKING WITH CHEF PAUL: NUTRITIOUS MEALS ON A BUDGET

Location: Lakeview Library
Thursday, January 8, 6:30pm–7:30pm
Ages: 12+; adult supervision required
Your Co-op's Own: Paul Tseng
Fee: Free; registration required
Capacity: 12

Join Chef Paul to learn how to select and store produce, meal plan to make the most of fresh fruits and vegetables, and how to reduce food waste in your kitchen. Register at https://www.madisonpubliclibrary.org/spaces/events/calendar. Registration will open two weeks prior to the program date.

A TRADITIONAL TURKISH DINNER

Location: Willy West Community Room Wednesday, January 14, 5:30pm-7:30pm Ages: 16+; adult supervision not required Instructor: Sharon Long

Fee: \$45 for Owners; \$55 for non-owners Capacity: 8

Help prepare a culturally traditional Turkish meal with Sharon! On the menu: Ottoman Salad, Kofte made with a combination of beef and lamb, and the quintessential Turkish dessert, künefe. You will also take home a sample of either Ottoman spices or Kofte spices, hand-carried to Madison from Istanbul. Recipes contain: milk, tree nuts, and wheat. Demonstration and hands-on.

VEGETARIAN COOKING: LENTILS AND LEGUMES

Location: Aubergine, 1226 Williamson St. Wednesday, January 14, 5:30pm–7:30pm Ages: 12+; adult supervision required Your Co-op's Own: Mike Tomaloff Fee: \$30 for Owners; \$40 for non-owners Capacity: 10

You don't have to be a vegetarian to enjoy hearty and healthy ingredients like beans, lentils, and peas. Chef Mike will demonstrate and serve a hearty lentil stew with greens and potatoes, classic split pea soup, and dal saag (curried red lentils with spinach), and we'll even make a batch of naan bread from scratch. Vegetarian. Recipes contain: wheat, milk, and eggs. Demonstration with limited hands-on opportunities.

COOKING WITH CHEF PAUL: PLANT-BASED MEALS

Location: Willy West Community Room Thursday, January 15, 5:30pm-7:30pm Ages: 12+; adult supervision required Your Co-op's Own: Paul Tseng Fee: \$30 for Owners; \$40 for non-owners Capacity: 10

Join Chef Paul to learn helpful tips to get started eating more plant-based foods—from setting up your pantry to cooking techniques to replacing animal proteins with plant-based ones to adding more fiber into your daily meals. The options are limitless! Recipes contain: soy and tree nuts. Demonstration only.

A MADE-WITHOUT-GLUTEN MEAL

Location: Willy West Community Room Tuesday, January 20, 5:30pm–7:30pm Ages: 12+; adult supervision required Your Co-op's Own: Mike Tomaloff Fee: \$30 for Owners; \$40 for non-owners Capacity: 10

Join Chef Mike for some made-without-gluten goodness that everyone can enjoy. Let's start with some soup, hot and sour thickened a little with some cornstarch. Next on the menu: creamy on the inside, crispy on the outside pan grilled polenta cakes with a rich mushroom ragout and goat cheese. Finally, to finish our foray into flourless foods, a decadent chocolate cake with brandied Wisconsin cherries. Recipes contain: milk, eggs, soy. Demonstration with limited hands-on opportunities.

COOKING WITH CHEF PAUL: FONDUE AND SHABU-SHABU

Location: Aubergine, 1226 Williamson St. Thursday, January 22, 5:30pm-7:30pm Ages: 12+; adult supervision required Your Co-op's Own: Paul Tseng Fee: \$30 for Owners; \$40 for non-owners Capacity: 10

In cold weather, making stock will warm up our dwellings and hearts. We also like to sit down with family and enjoy a cozy meal together. One of the best ways is to have a hotpot or fondue dinner. This melting pot experience will delight and warm our hearts. In this cooking class, Chef Paul will show you how to make hot and comforting meals from a range of cultural backgrounds from Switzerland to Japan. Recipes contain: milk, wheat, and seafood.



NAVIGATING HOLIDAY TEMPTATIONS

Location: Zoom Wednesday, December 10, 12:00pm-1:00pm

Instructor: Katy Wallace, ND Fee: Free; registration required Capacity: 50

Have you experienced the benefits of a healthy diet most of the year only to find you go overboard when faced with tempting holiday foods during the holiday season? Join Katy Wallace, ND, in discussing approaches that can help a person enjoy the holidays without undermining health.

HORMONE BALANCE, NATURALLY

Location: Zoom Wednesday, January 21, 12:00pm-1:00pm Instructor: Katy Wallace, ND Fee: Free; registration required Capacity: 50

Do you suspect your hormones are out of whack? Katy Wallace, Naturopathic Doctor of Human Nature will present four priorities to focus on to balance your hormones naturally, without replacement- or bio-identical hormones.

BALANCING BLOOD PRESSURE

Location: Zoom Wednesday, February 18, 12:00pm-1:00pm

Instructor: Katy Wallace, ND Fee: Free; registration required Capacity: 50

To succeed in lowering blood pressure naturally, it helps to combine proper dietary changes with natural supplements and activities. Join Katy Wallace, Naturopathic Doctor, of Human Nature, LLC, in a presentation of multiple strategies to lower blood pressure.



SPROUTS: IT'S EASY BEIN' CHEESY

Location: Willy West Community Room Tuesday, January 13, 4:00pm-5:00pm Ages: 5-11 years old; adult supervision not required

Your Co-op's Own: Mike Tomaloff Fee: \$15 for first child of Owner (\$12.50 for each additional child); \$25 for each child of non-owner

Capacity: 10

Cheese comes in all shapes, sizes, colors, and smells! Join the Sprouts and Mr. T. to sample a bunch of different cheeses, some familiar and some not so familiar. Then, we'll turn some of that cheese into a creamy sauce and put it on macaroni for a delicious mac and cheese! Recipes contain: milk, eggs, and wheat. Hands-on

SPROUTS: CHICKEN AND DUMPLING

Location: Aubergine, 1226 Williamson St. Monday, January 19, 4:00pm-5:00pm Ages: 5-11 years old; adult supervision not

Your Co-op's Own: Mike Tomaloff Fee: \$15 for first child of Owner (\$12.50 for each additional child); \$25 for each child of non-owner

Capacity: 10

The holidays are behind us, the New Year is underway, and there's still more chilly weather ahead! What's a Sprout to do? How about warming up with some classic comfort foods? Join Chef Mike to make a pot of rich and hearty chicken soup full of pillowy soft dumplings, which we'll enjoy with buttery rolls. Be warned, you might need a nap afterwards—this is serious winter coziness. Recipes contain: eggs and wheat. Hands-on.

SPROUTS: I DIP, YOU DIP, WE DIP

Location: Willy West Community Room Tuesday, February 10, 4:00pm-5:00pm Ages: 5-12; adult supervision not required Your Co-op's Own: Mike Tomaloff Fee: \$15 for first child of Owner (\$12.50 for each additional child); \$25 for each child of non-owner

Capacity: 10

Roll up those sleeves 'cuz this might get a little messy. The Sprouts are getting together again to roll some truffles and make some bon bons to dip and enrobe in some delicious Fair Trade chocolate from the Co-op. We'll make traditional chocolate ganache truffles, salted caramel chocolates, and some creamy coconut balls! We'll eat a few, and you can take some home for your Valentine, too! Recipes contain: milk. Hands-on.

SPROUTS: TANGHULU

Location: Aubergine, 1226 Williamson St. Thursday, February 26, 4:00pm-5:00pm Ages: 5-12; adult supervision not required Your Co-op's Own: Mike Tomaloff Fee: \$15 for first child of Owner (\$12.50 for each additional child); \$25 for each child of non-owner

Capacity: 10

Tanghulu, fresh fruit coated in a hard sugar shell, has been a big hit online lately and has been a popular treat in China since the Song Dynasty, 1000 years ago! It's easy and fun to make, looks really cool, and is of course very tasty. Mr. T. will guide the Sprouts to carefully prepare the sugar, skewer our fruits, dip them in the sugar and quickly plunge them into icy water. Recipes contain no allergens. Hands-on.

SPROUTS: BOBA? YOU BETCHA!

Location: Willy West Community Room Tuesday, March 10, 4:00pm-5:00pm Ages: 5-12; adult supervision not required You're gonna need a big straw to get all those squishy boba pearls from the bottom of your cup! Fortunately, Mr. T has a stash of them and all the fixings to make our own brown sugar boba teas at home! Recipes contain: milk (nondairy milk option available). Hands-on.

SPROUTS: POP DON'T STOP

Location: Aubergine, 1226 Williamson St Thursday, March 26, 4:00pm-5:00pm Ages: 5-12; adult supervision not required Your Co-op's Own: Mike Tomaloff Fee: \$15 for first child of Owner (\$12.50 for each additional child); \$25 for each

child of non-owner Capacity: 10

Join Mr. T. and the Sprouts to make popcorn the old-fashioned way, in a big pot—no microwave required! We'll pop some up and turn some into popcorn balls to take home, some we'll drizzle with chocolate, and then we'll snack on some classic buttery, salty popcorn with a sweet beverage. Recipes contain: milk and tree nuts. Hands-on.



45-MINUTE INDIVIDUAL NUTRITION CONSULTATIONS

Location: Aubergine, 1226 Williamson St. Wednesday, December 3, 1:30pm-4:45pm Wednesday, December 17, 1:30pm-4:45pm

Tuesday, January 20, 1:30pm-4:45pm Wednesday, February 4, 1:30pm-4:45pm Wednesday, March 18, 1:30pm-4:45pm Location: Willy West Community Room Wednesday, January 28, 1:30pm-4:45pm Virtual:

Wednesday, March 4, 1:30pm-4:45pm Fee: \$55 for Owners; \$90 for non-owners An individual nutrition consultation is your opportunity to learn how the correct food choices for your body can enhance your well-being. A one-on-one session with Katy Wallace of Human Nature includes a 45-minute consultation regarding your health goals, as well as lifestyle and food choice suggestions geared toward addressing health goals and developing sustainable change. Appointments are confirmed upon payment. Payment is due at the time of scheduling; otherwise, the appointment will be released to other interested parties. Payment is non-refundable and non-transferable unless notice of cancellation or rescheduling is provided seven (7) or more days prior. To register for the next available opening, email info@humannaturellc.com or call 608-301-9961.

Classes provided by Willy Street Co-op are not designed to and do not provide medical advice, professional diagnosis, opinion, treatment, or services. Classes are for informational and educational purposes only and are not meant to replace medical consultation with your physi-



HERBAL GIFT-MAKING

Location: Aubergine, 1226 Williamson St. Sunday, December 14, 10:00am-2:00pm Ages: 12+; adult supervision required Instructor: Linda Conroy

Fee: \$60 for Owners; \$70 for non-owners Capacity: 20

If you're looking for ways to keep up with the spirit of giving without giving in to the pressure to spend lots of money on trendy but less-than-ecological gifts, look no further! Everyone will take home 10+ herbal preparations that you can gift to loved ones over the holidays, including body spray, lip balm, felted soap, herbal condiments, lotion bar, dream pillow, tea blend, and more. Hands-on.



BAKING SOURDOUGH BREAD

Location: Willy West Community Room Saturday, January 10, 9:00am-11:00am Location: Aubergine, 1226 Williamson St. Thursday, January 15, 5:30pm-7:30pm Ages: 12+; adult supervision required **Instructor: Wendy Porterfield** Fee: \$30 for Owners; \$40 for non-owners Capacity: 12

Learn the art of sourdough—and enjoy fresh bread, too! Discover the health benefits of sourdough, how to care for a starter, and how to mix, knead, shape, and bake bread. You'll take home a dough ball to bake, an organic starter with locally grown flour to feed it, and a recommended supply list. Please bring a small bowl and a tea towel to transport your dough. Recipes contain: wheat. Hands-on.



Need a Place to Host?

The Co-op Community Spaces have you covered!

We've got spaces to host your next get-together, birthday party, book club, meeting, workshop, or any other fun idea you may be envisioning!

Check out both Aubergine and Willy West Community Room features and pricing at: www.willystreet.coop/community-spaces

DECEMBER 3-16



Barbara's Bakery **Cheese Puffs** 7 oz • Save \$1.98 on 2

2 for \$6



Amy's **Burritos** 6 oz • Save \$2.58 on 2

2 for \$6



Muir Glen Organic Tomatoes 14.5 oz • Save \$2.98-\$3.58 on 2

2 for \$4





RXBAR Protein Bar

1.83-1.9 oz • Save \$1.58 on 2

2 for \$4



Brew Dr. Kombucha 14 fl oz • Save 58¢ on 2

2 for \$5



Dr. McDougall's **Soup Cups** Select Varieties

1.8-3.4 oz • Save \$1.58 on 2

2 for \$4



Waterloo **Sparkling Water** 12 pk • Save \$1.30

\$5.49





Imagine Foods Organic Broth 32 fl oz • Save 90¢

\$3.79



Heritage Store Rosewater Spray 8 fl oz • Save \$2.50

\$9.49



9 oz • Save \$2.30

\$6.49

Crofter's **Organic Premium Fruit Spread** 16.5 oz • Save \$2.00



Brianna's

Salad Dressing 12 fl oz • Save 99¢



Bob's Red Mill Organic Gluten-**Free Old Fashioned Rolled Oats**

32 oz • Save \$2.30



Organic Soup

13.65-14.7 oz • Save \$1.00 \$3.99

Davids Hydroxyapatite Mouthwash **Concentrate** 4 fl oz • Save \$3.00

Daisy **Sour Cream**

8 oz • Save 40¢ \$1.59

Nordic Naturals

120 ct • Save \$9.00

\$22.99

Omega-3

Jeff's Naturals Organic Pitted Kalamata Olives

7 oz • Save \$1.50

\$5.49



Boulder Canyon Potato Chips 6-6.5 oz • Save \$1.20

\$3.29





Every Man Jack Beard Oil

1 fl oz • Save \$2.00

\$9.99

Koyo Ramen

Dr. Bronner's **Pure Castile Magic Bar Soap** 5 oz • Save \$1.70





Fishwife Albacore Tuna 3.2 oz • Save \$2.00

5.99



2-2.1 oz • Save 44¢



DECEMBER 3-16



evanhealy **French Rose** Clay Mask

1 oz • Save \$5.00

\$16.99



Watkins **Assorted Natural Food Coloring**

4 ct • Save \$2.30

\$6.99





klean S. kanteen



Equal Exchange Organic Chocolate Chips

10 oz • Save \$2.00

\$7.99



Bob's Red Mill 1 to 1 Gluten-Free **Baking Flour** 22 oz • Save \$1.50

\$4.79







Equal Exchange Organic Tea

20 ct • Save \$1.99







Dandies Vanilla Marshmallows

10 oz • Save \$1.29

\$3.50

Miss Jones Baking Co **Organic Buttercream Frosting**

11.29 oz • Save \$1.80

\$5.99





Wholesome Sweeteners **Organic Brown Sugar** 24 oz • Save \$2.60

ORGANIC DARK BHO GIVES BACK TO FARM COMMUNITIES ORGANIC DARK BROWN SUGAR 001



DECEMBER 17-30



Justin's **Organic Peanut Butter Cups**

Justina 1.4 oz • Save \$1.58 on 2 2 for \$4

Bionaturae Organic Gluten-Free Pasta 12 oz • Save \$1.00

\$3.99



Probiotic Refresher 12 fl oz • Save 98c on 2

2 for \$4





Treeline Nut Cheese Plant-Based Soft Cheese 6 oz • Save \$1.80

\$5.99



Mary's Gone Crackers Organic Super Seed Crackers 4 oz • Save \$1.79

\$3.50



Earth Balance

15 oz • Save 70c

Buttery Spead

Alter Eco Organic Chocolate Bars

2.65-2.82 oz • Save \$1.40-\$1.60

\$4.39



King Arthur Baking Company **All-Purpose Unbleached Flour** 5 lb • Save \$2.00

\$6.49

Tucson Tamale Tamales

10-11 oz • Save \$2.30

\$5.49



\$5.79





Organic Badger Balm for Hardworking Hands

2 oz • Save \$2.00



Sea Salt Popcorn 4.8 oz • Save \$1.29

Boom Chicka Pop

\$3.00

Angie's

Lithium Orotate 60 ct • Save \$3.50 \$6.79



Equal Exchange Pecan Halves bulk • Save \$1.50/lb

\$9.99/lb



Bionaturae **Organic Durum** Semolina Pasta 16 oz • Save 79¢

\$3.00

Bass Brushes Large Paddle **Bamboo Brush** 1 ea • Save \$12.00



WELEDA

Weleda Skin Food Cream 2.5 oz • Save \$4.00

¢1<u>/</u> 99

Xlear **Spry Xylitol Gum** 100 pc • Save \$1.60 \$6.39

Farmer's Market **Organic Pumpkin** Pie Mix





Soothing Touch Bath Salts 32 oz • Save \$1.30

Tom's of Maine **Whole Care Toothpaste** 4 oz • Save \$2.00

Smarty Pants Kids Plus Multi & Omegas 60 ct • Save \$8.00





Pacific Foods Organic Soups Select Varieties 32 fl oz • Save \$1.30

Ithaca **Hummus** 10 oz • Save \$1.50

Organic Valley **Organic Thick Cut Shredded Cheese** 6 oz • Save \$1.00







DECEMBER 17–30



Booda Organics Booda Butter Lip Balm

.15 oz • Save \$1.49

\$2.50 ()

Mrs. Meyer's

Hand Soap

\$4.69

12.5 fl oz • Save \$1.10

crisp apple

NOT FROM CONCENTION





Béquet Caramel **Holiday Celtic** Sea Salt Caramels

3.6 oz • Save \$1.50

\$4.99

Q Drinks **Drink Mixers**

Select Varieties 4 pk • Save \$1.98 on 2

2 for \$7



Immaculate Baking Company Organic Cinnamon Rolls 17.5 oz • Save \$4.50



\$5.49





Talenti **Peppermint Bark Gelato**

16 fl oz • Save \$1.00

\$4.99

Califia Farms **Almond Milk** Holiday Nog 48 fl oz • Save 50¢

\$4.99



R.W. Knudsen **Sparkling Crisp Apple Cider** 750 ml • Save \$1.29

\$4.50

Organic Valley **Organic Eggnog** 32 fl oz • Save 20¢

\$5.79 L

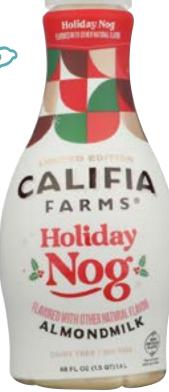




Alden's **Organic Creamy Eggnog Ice Cream** 48 fl oz • Save \$2.50

\$9.99











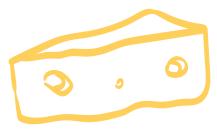
WILLY STREET CO-OP'S





Laura Chenel Thyme & Rosemary Marinated Goat Cheese 6.2 oz

\$10.99



Divina **Organic Pitted Castelvetrano Olives** 4.9 oz

\$7.29

Stellar **Simply Stellar Pretzel Braids**

\$6.99

I2 oz

G.H. Cretors

7.5 oz



Treeline TreeNut Cheese **Herb Garlic** French-Style **Soft Cheese** 6 oz

\$7.79







Bunky's Hummus 0 1

\$5.49



\$5.29

Mix Popcorn 📙

Organic Valley Organic Eggnog 📘 32 fl oz

\$5.99



Hidden Springs Creamery Driftless Cranberry and Cinnamon 11 5 oz

\$7.99



Fine Ground Sea Salt Almond Flour Crackers 4.25 oz

\$5.79

Simple Mills



Fortune Favors The Everything **Sweet & Savory Candied Pecans**

\$14.99



Hook's Cheese Blue Paradise [1 \$16.49/lb



Crackers [

\$5.49



Organic Persimmons



Quince & Apple **Shallot Confit** with Red Wine

6.5 oz

\$7.49



Gail Ambrosius Dark Chocolate Truffle 6 pc 📘

\$15.99







HOLIDAY ENTERTAINING GUIDE



Walker's Shortbread **Shortbread Finger Cookies**

\$5.49



One Barrel Brewing Company Gentry's Champagne Hard Cider 📘 6xI2 fl oz

\$12.49



Big Dipper Wax Works Beeswax Tapers

\$12.49

Four Fat Fowl St. Stephen Triple **Créme Brie**

\$34.99/lb



Bautista Family Organic Dates Medjool Dates

\$14.99/lb



Tierra Farm **Roasted Salted**

Organic Mixed Nuts

\$17.99/lb



Madison Sourdough Seed & Grain Boule 1 8.5 oz

\$3.50



Kila Cava **Organic Brut** 25.36 fl oz

\$12.99



Spence **Smoked Wild** Sockeye Salmon 4 oz

\$12.99



\$6.99



Willy Street Co-op [9" Cherry Pie

WILD SOCKEYESALMON

Willy Street Co-op 🚺 **6" Cherry Pie**

\$9.99

Willy Street Co-op [6" Vegan **Made-Without-Gluten Cherry Pie**

\$10.99



Ramsay **California Cabernet Sauvignon** 25.36 fl oz

\$18.99



R.W. Knudsen **Sparkling Crisp Apple Cider** 750 ml

\$5.79





CO-OP KIDS GIFT GUIDE



KLEAN KANTEEN KIDS CLASSIC WATER BOTTLE

BPA- and lead-free water bottles, made with 90% post-consumer recycled 18/8 stainless steel.



KIKKERLAND NATURE KALEIDOSCOPE

Collect sticks, rocks, leaves, and flowers to create beautiful, one-of-a-kind mosaic patterns.



KIKKERLAND TOOTHBRUSH HOLDER

Whimsical toothbrush holders to add a little fun to your morning routine.



Classic card games for kids with a unique twist.





EEBOO PUZZLES

Puzzles illustrated by independent artists, offered in a variety of sizes.



FOLKMANIS PUPPETS

Folkmanis offers a wide variety of puppets to spark the imagination and encourage play.



INCLUSIVE TRADE GIFT GUIDE



SHARAY'S BRITTLE 1

Crunchy, artisan brittle made from premium nuts and caramelized cane sugar in Appleton, WI.

TEY-ART SOCKS ()

Alpaca socks made by skilled artisans in Peru.



ECO CANDLE CO CANDLES 1

Handcrafted soy candles made in Appleton, WI.



Greeting cards with beautifully rendered, insightful quotes.



GIANT JONES CANADIAN-STYLE SPRUCE BEER () [

Beer made by an independent, woman-owned, certified organic craft brewery!

MOON VALLEY ORGANICS LOTION BAR ()

Herbal lotion bars infused with calendula and comfrey to sooth and restore skin.



Inclusive Trade products are from companies owned and operated by individuals from underrepresented groups. willystreet.coop/inclusive-trade

NEW YEAR'S EVE ENTERTAINING GUIDE

MARIEKE GOUDA MATURE GOUDA (6–9 MONTH) 1

Handcrafted in Wisconsin using farmstead milk, then aged to develop caramel and butterscotch notes balanced by a creamy, nutty finish.



CYPRESS GROVE HUMBOLDT FOG

This iconic American goat cheese features a striking line of edible vegetable ash through its center. Creamy and tangy with subtle citrus notes.



DIVINA STUFFED GRAPE LEAVES

A mixture of creamy and dill wrapped by hand in grape leaves.



Arborio rice, onion, mint **Olympia Provisions Pork** PISTACHIO PÂTE

Rustic pork pâté marinated in red wine, fresh thyme, and shallots, studded with pistachios and capped in a brandy aspic.



GRAN PASSIONE PROSECCO

Fruity notes of banana, apple, and notes of acacia flowers.



TSAR NICOULAI GOLD PEARL SALMON ROE

Bright color, discernibl pop, and rich robust sea flavor.



FIREHOOK ROSEMARY **SEA SALT CRACKERS**

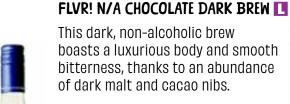
Rosemary and flaky sea salt, baked together to crunchy snack perfection.





MOCK & CO N/A WISCONSIN OLD FASHIONED SWEET 10 1

This non-alcoholic Old Fashioned is a flavorful tribute to Wisconsin's favorite cocktail—no mixers or measuring required!





MOUNT FISHTAIL SAUVIGNON BLANC ZERO

New Zealand's Mount Fishtail ships its NA wine to some of the world's best evaporative distillation facilities in Belgium to produce what tastes and drinks like Marlborough Sauv Blanc.



of oak, plum, and dark chocolate, with only 2.4g of sugar per 100ml and fewer calories than traditional Shiraz.



LEITZ EINS ZWEI ZERO SPARKLING RIESLING N/A

From Rüdesheim, this non-alcoholic sparkling Riesling offers notes of green apple, pear, and Riesling spice. It's an easy-drinking wine with its palate-clearing slate minerality.





GOURMET GIFT GUIDE





COOP'S ORIGINAL HOT FUDGE SAUCE

Mouthwatering hot fudge that's rich, smooth, thick from the snappy looking waxcovered jar.



GRAZA SIZZLE EXTRA **VIRGIN OLIVE OIL CAN**

The mature, mid-season Picual olives give it a mellow flavor and higher smoke point than finishing oils, making it versatile for roasting, sautéing, baking, and marinating.



WONDERSTATE ORGANIC DRIFTLESS BLEND

Roasted in the rolling hills of Western Wisconsin, Wonderstate Coffee produces exceptional, ethically sourced coffee.



FISHWIFE TINNED FISH (1)

Woman-founded and -led, responsibly sourced, and packed in attractive, colorful packaging.



KOLSVART CANDY SWEDISH FISH

These delightful raspberry-flavored candy fish are made in Sweden and are vegan and gluten-free.





FOUR ELEMENTS TEA (1)

This floral blend features roses, lemon balm, passionflower, hibiscus, and borage grown on a certified organic farm near Baraboo.



MITICA MARCONA ALMONDS

Spanish Marcona almonds, also known as the "Queen of Almonds," are naturally sweet, plump, and flavorful.



TONY'S CHOCOLONELY **CHOCOLATE BARS**

Tony's Chocolonely exists to end exploitation in cocoa while making incredibly delicious (and generously-sized) chocolate bars.



FORTUNE FAVORS THE CLASSIC SWEET & SALTY CANDIED PECANS [

This Madison-made snack's perfect balance of sweet and savory flavors makes it ideal for gifting.



DRIFTLESS PROVISIONS THE HUNTERS DUAL 1

This salami duo features Bison Landjaeger and Elk Cacciatore, a nod to all present and past hunters.



DRIFTLESS GOLD GRADE A VERY DARK STRONG MAPLE SYRUP

Organic maple syrup from an 8th-generation, sustainably managed family farm in the heart of the Driftless region of Wisconsin.



MADISON CHOCOLATE ORGANIC CHOCOLATE DIPPED MANGO [

Delicious, sweet and tart organic mangoes dipped in 72% dark chocolate.



GAVIOLI SPARKLING BLOOD ORANGE JUICE

An effervescent, alcohol-free celebratory drink crafted with real fruit juice.



AMERICAN WINE PROJECT FLOWER POP

This sparkling, deepcolored dry rosé features bright fruit, white flowers, blood orange, and sweet sage.



J. HENRY & SONS

Handcrafted in Wisconsin using an heirloom red corn and aged in new, charred oak barrels. Originally developed in 1939 at the University of Wisconsin. Available at Willy North and Willy West only.



ISLAND ORCHARD APPLE CHERRY CIDER [

Door County's first locally grown, locally produced hard cider!



FEVER-TREE GINGER BEER

This non-alcoholic ginger beer is crafted from a signature blend of three gingers lending to its bold, refreshing, not-toosweet flavor. Perfect with spirits or on its own.



MADAME CHU SATAY PEANUT SAUCE (1)

Handmade, authentic Southeast Asian sauce produced locally in small batches without MSG.



GIANT JONES TRIPEL 1

Pear, white pepper, and clove notes mingle with floral and orange marmalade hop flavors over a toasty, honey-like malt.



DASHELITO'S SWEET HEAT **CANDIED JALAPENO** SAUCE L

Begins with a sweet note and finishes with a lingering, just-right smoky spice.



COMMUNITY SHARES OF WISCONSIN ADDS 16 NEW MEMBER NONPROFITS THAT YOU CAN SUPPORT THROUGH CHIP

By: Community Shares of Wisconsin

ommunity Shares of Wisconsin is a vibrant collaborative community of local nonprofit organizations that addresses social, economic, and environmental problems through grassroots activities, advocacy, research, and public education. When you "CHIP" at the Willy Street Co-op, 100% of your donation goes to Community Shares of Wisconsin to support local nonprofits.

On November 19, Community Shares of Wisconsin added 16 nonprofits to our membership, bringing the total number of member nonprofits to 82. The new member nonprofits of Community Shares of Wisconsin are 350 Wisconsin, Access to Independence, Bikes for Kids Wisconsin, Black Men Coalition Foundation, Bridge Builders, Community Immigration Law Center (CILC), Healthy Climate Wisconsin, Kennedy Heights Community Center, Madison Worker Cooperatives (MadWorC), Maydm, Movin' Out, Inc., Open Doors for Refugees, Root 2 Rise, Wisconsin EcoLatinos, Wisconsin LGBTQ History Project, and YWCA Madison.

These nonprofits join the other member nonprofits of Community Shares of Wisconsin in working on essential issues like civil liberties, sustainability, LGBTQ+ rights, voting rights, healthy food and farms, criminal justice reform, affordable housing, and diversity, equity, and inclusion.

If you would like to support these nonprofits, just say "yes" when the cashier asks if you want to "CHIP." You can also "CHIP" when using self-checkout. The Co-op collects your donation and gives 100% of the money to Community Shares of Wisconsin, which distributes the donation equitably among our member nonprofits while also providing training and technical support for those nonprofits.

Community Shares of Wisconsin knows that at a time when nonprofits are under attack, bold action is required. To further advance the local social justice and environmental justice movements, Community Shares of Wisconsin proudly took the bold action of increasing membership significantly.

"Community Shares of Wisconsin's power comes from our member nonprofits and our collective networks," said Cheri Dubiel, Executive Director of Community Shares of Wisconsin. "Building that power and that network through additional member nonprofits increases the support all of our member nonprofits receive and ultimately the

support they can provide to our community."

Community Shares of Wisconsin is cooperatively run, and every member nonprofit has a seat on the board and a voice in how the organization is operated. Member nonprofits are part of a community where organizations support each other, gain a broader perspective on change, and are part of something bigger while working toward the common good.

"When deciding to add more nonprofits to our membership, we decided to open our arms as widely as we could to support as many local nonprofits as possible" said Hedi Rudd, Membership Chair at Community Shares of Wisconsin. "Since 2018, when we last opened our membership, we have adapted our membership requirements to make membership more accessible to nonprofits that meet our values rather than focusing on external fundraising requirements. This has led Community Shares to become a more inclusive organization that is more effective at addressing today's issues."

The member nonprofits of Community Shares of Wisconsin receive access to exclusive fundraising oppor-

tunities, capacity building, networking, and collaboration opportunities with like-minded organizations. Fundraising opportunities include The Big Share® (which has raised over \$5.7 million since 2015), the Community CHIP® program at Willy Street Co-op (which has raised over \$5 million since 1978), and a "share" of excess funds raised by Community Shares of Wisconsin each year. Member nonprofits can also participate in the Backyard Heroes program that highlights member volunteers and the annual Community Change-Maker Awards that honors local leaders and organizations. Member nonprofits receive training in marketing, operations, management, member recruitment, and more to help build fundraising capacity and expand each member nonprofit's reach.

In addition to donating through the Community CHIP program at Willy Street Co-op, you can support the member nonprofits of Community Shares of Wisconsin through a donation during The Big Share, our annual online day of giving on March 3, 2026.

You can learn more about Community Shares of Wisconsin at communityshares.com.

Photo Courtesy: Wisconsin Women's Network









FISCAL YEAR 2026 OPERAT-ING AND CAPITAL BUDGETS

By: Paige Wickline, Director of Finance

iscal Year 2026 is a 53-week year, with one additional week of sales and labor costs. Every five years, we have a 53-week year per our bylaws: "The fiscal year of the Co-op shall be from the first Monday nearest June 30th to the Sunday nearest June 30th next, for a revolving 52/53-week cycle. FY26 runs June 30, 2025 through June 29, 2026.

Since the spring of 2024, everyone at our Co-op has worked to position ourselves to have a small profit in FY26. This included extensive focus on when and how staff are scheduled to work, along with a review of all our expenditures. In addition, our sales growth was double what we had anticipated in FY25, which allowed us to become profitable beginning in FY25Q2 and lay the groundwork for small profits in FY26.

OPERATING BUDGET

Our operating budget is a projection of sales revenue, wages and benefits, and all other expenditures to run our Co-op. This budget is the blueprint that guides our expenses and focus for the year.

TOTAL SALES

The FY26 sales projections for our Co-op include 2.9% sales growth over the previous year, after adjusting for FY26 having one additional week of sales compared to FY25. Sales growth will come from increased transactions across three

retail sites, with a slight increase in the amount folks spend each time they shop.

We project that 38.7% of our sales will come from our Middleton location, 35.7% from our East location, and 25.6% from our North location. North's sales continue to increase faster than at our other locations and are budgeted to grow 6.47% this year compared to the previous year.

GROSS INCOME (MARGIN)

Gross Income refers to the percent of sales dollars remaining after subtracting the cost of goods sold (COGS). Gross Income is the money used to pay for our operations. Gross Income can also be expressed as a percent of sales.

There are no significant changes in the budget with COGS or our Gross Margin %. We continue to monitor the impact of tariffs and immigration practices on our cost of goods sold.

Our gross income, expressed as a percent of sales, is budgeted at 36.6%, which is a slight increase over the previous year. To achieve this, we will continue to work on reducing our costs of the products we buy through quantity purchase discounts and monitoring our sales mix.

PERSONNEL

Personnel expenses include wages for worked hours, paid time off, and benefits. These costs are budgeted to be 25.95% of sales. We remain focused on aligning labor with our sales revenue. This includes maintaining labor hours as sales grow, so the additional sales revenue is available to cover the rising costs of benefits and annual wage increases.

FY26 Operating Budget Dollars % of Sales Sales \$73,063,258 100.00% 63.40% \$46,322,106 **Cost of Goods Sold Gross Income (Margin)** \$26,741,152 36.60% \$18,957,536 **Personnel Costs** 25.95% 10.76% **Other Operating Expenses** \$7,862,050 **Total Operating Expenses** \$26,819,586 36.71% (\$78,434) Income (Loss) from Operations -.11% Other Income (Expenses) \$271,218 .37% Other Income (Loss) \$193,784 .27%

OTHER OPERATING EXPENSES

Other expenses for running our Co-op include costs related to Occupancy, Operations, Promotions, Depreciation, Administration, and Governance. The total budget for all of these categories is \$7,862,050 in dollars and 10.76% of sales. Other operating expenses are down from the previous year as a percent of sales by .50%.

INCOME FROM OPERATIONS

Our income from operations is budgeted at a loss of (\$ 78,434) or -.11% of sales. This is because we are projecting sales growth to be less than FY25, while personnel expense growth will hold steady.

BUDGET FOCUS

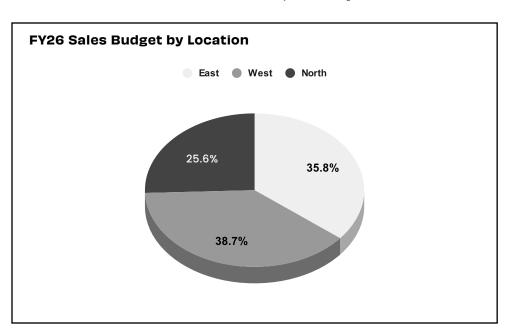
Our FY26 focus remains on our

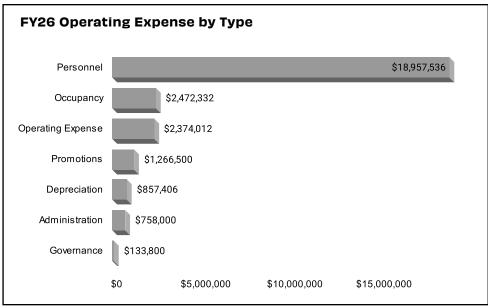
long-term financial sustainability. This focus includes an emphasis on how to maximize sales and revenue growth, as well as the ongoing alignment of our personnel expenses with revenue.

CAPITAL BUDGET

The FY26 capital budget is \$1,017,600. These items are purchases that will be listed on our Balance Sheet as Long-Term Assets of property and equipment when they are purchased. Our major capital investment in FY26 is a refrigeration upgrade at Willy East. This upgrade allowed us to replace old refrigerants and equipment with more environmentally friendly alternatives.

We thank you for your ongoing patronage and support. If you have any questions regarding the FY26 budget, feel free to email me at p.wickline@ willystreet.coop.





FY26 Capital Budget	
Item	\$
Unallocated Contingency Equipment	\$300,000
Unallocated Contingency Technology	\$50,000
East Refrigeration Upgrade	\$500,000
East Planned Replacement of Other Equipment	\$21,000
West Equipment Upgrades	\$24,300
North Equipment Upgrades	\$25,300
Co-op-wide - Technology Upgrades	\$97,000
Total	\$1,017,600



BY: MELISSA REISS, PURCHASING ASSISTANT

MOCK & CO N/A OLD FASHIONEDS



Enjoy Wisconsin's favorite cocktail, without the alcohol! This ready-to-drink, non-alcoholic Old Fashioned delivers a classic, nostalgic flavor profile. It's perfectly blended with bitters, cherry, citrus, and carbonation, plus a unique ginger kick that mimics the mouthfeel and burn of alcohol. No mixers or measuring needed—just pure, flavorful enjoyment, whether you're cutting back, quitting entirely, or simply seeking a delicious alternative.

Learn more at www.mockandco.com. Available at all stores.



THE SALSA MAN'S SALSA



Gourmet, handcrafted salsas are produced in Watertown, WI utilizing fresh, locally sourced ingredients. Newly added to Willy East and now at all three stores.

Learn more at www.facebook.com/ thesalsamanssalsa/

DRIFTLESS PROVISIONS SLICED PEPPERONI



If you have eaten a Salvatore's pepperoni pizza lately and thought, man is this great pepperoni, well you can now get it from our Meat department for your own creations! This uncured, sliced pepperoni offers a bold, satisfying flavor, perfect for pizza night, snack boards, and everyday meals. Crafted from humanely raised pork and grass-fed beef, it delivers the richness you desire without compromising on quality. Each slice is naturally fermented for a classic tang, with a balanced hint of spice that warms the palate without overwhelming it. No synthetic nitrates or nitrites; free of BHT, soy, and MSG. Available at all stores.

Learn more at www.driftlessprovisions.com.





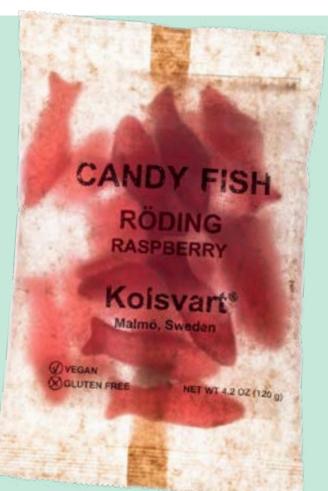


FIELD DAY ORGANIC CORN CHIP DIPPERS

These chips are made for dippin', and that's just what they'll do. Great for salsa, guac, or topping on chili. Certified Organic and free of artificial flavors, colors and preservatives. Available at all stores.

Learn more at www.fielddayproducts.com.





KOLSVART SWEDISH FISH CANDY

Kolsvart, established in Malmö, Sweden in 2012, produces gluten-free, vegan, and naturally flavored candy fish. Beginning with licorice, the company emphasizes simplicity, purity, natural flavors, and carefully chosen ingredients. This approach results in products with minimal additives and clean, distinct tastes. Kolsvart also engages in collaborations with artists. Available at all stores.

Learn more at webshop.skansen.se/en/brands/kolsvart.



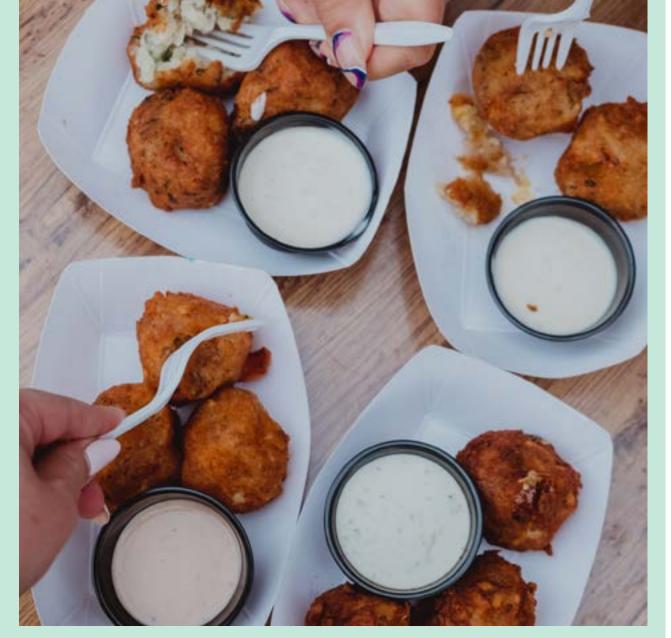
TOTS ON THE STREET-ON THE HOT BAR!



This mother-and-daughter business, founded in 2019, started with a food truck and a passion for potatoes. Each gourmet stuffed tot is handcrafted, bursting with flavor, and made with love. Based in Milwaukee and serving at a variety of events all around Southern Wisconsin, you can catch them at an event (posted on their website), but you don't have to travel that far for these delicacies! They have landed on our hot bar at the stores. Come scoop some up! Available at all stores.

Learn more at www.totsonthestreet.com.





Big fan of the Graza olive oil? Also into saving plastic? We now stock refill cans of both Drizzle and Sizzle to top up your bottles at home. Available at all stores.

Learn more at www.graza.co.





YOUR YEAR-END DONATION ADVANCES SOCIAL AND ENVIRONMENTAL JUSTICE

Like no other time in recent history, our basic rights and freedoms are under attack. Your donation is urgently needed and greatly appreciated.

Community Shares of Wisconsin offers you the choice of supporting nearly 70 local nonprofits working on voting rights, healthy food systems, criminal justice reform, housing advocacy, environmental protection, LGBTQ+ rights, and much more.

Your donation is an investment in nonprofits that are challenging systems, holding decision-makers accountable, and keeping democracy alive.

communityshares.com/donate

Photo provided by Wisconsin Women's Network

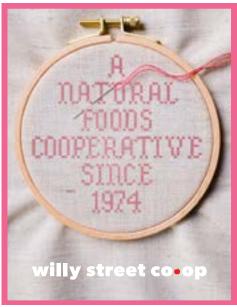
SAVE THE DATE

The Big Share® is Tuesday, March 3, 2026

An online day of giving that supports the member nonprofits of Community Shares of Wisconsin.









ATTORNEY PAUL O'FLANAGAN

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WILLS, TRUSTS, TAX, ESTATE PLANS, PROBATE, GUARDIANSHIP & FAMILY ASSISTANCE TO FOLKS AT REASONABLE COST. FREE HOUSE CALLS.

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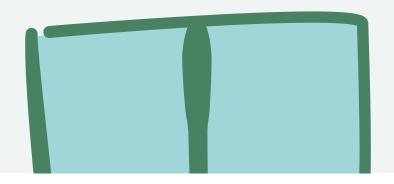
Power your home





Our cooking and wellness classes make learning fun, inspiring, and hands-on. Give someone an experience that sparks creativity and supports their New Year's wellness goals.

To purchase classes: Visit our Customer Service desk or sign up online at willystreet.coop/events



Holiday Season Hours

Christmas Eve Tuesday, December 23nd

CLOSING AT 6 PM

Christmas Day Wednesday, December 25th

New Year's Eve Wednesday, December 31st

REGULAR HOURS

New Year's Day Thursday, January 1st

Aubergine & Dane Arts Holiday Market

December 5 & 6 at Aubergine

1226 Williamson St. 12/5 5-8pm • 12/6 II-4pm

Paintings, drawings, prints, pottery, jewelry, and other handmade gifts!

Light snacks and refreshments will be offered. Live music, full bar available through open doors between Café Coda and Aubergine.











HOLIDAY GIFT AND ENTERTAINING EDITION

Hu Cashew Butter + Pure Vanilla Bean Dark Chocolate

Hu prides itself on its simple, organic, and Fair Trade ingredients. I pride myself in eating chocolate that tastes good. Hu chocolate tastes particularly good. The chocolate is rich without being bitter, and the cashew filling offers a soft, creamy contrast to the firm snap of the chocolate exterior. The Pure Vanilla Bean flavor is a standout: classic, smooth, and tasty.

-Lucas, Admin



Krinke's Market Black Popcorn



I have never cooked popcorn myself without it being in a pre-made bag. This popcorn got my attention, and after trying it, I will never return to my previous way of eating popcorn. Willy North only.

-Dwayne, Grocery



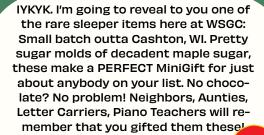
Bautista Family Organic Date Ranch Organic Medjool Dates

I was never a date guy until I started working in the Produce department at the Co-op. You will often hear the phrase "nature's candy" applied to various fruit, and you may have scoffed at this notion if you're a candy addict like myself. Let me tell you, these will rewire your brain. They are that good, no lie.

-Shannon, Grocery

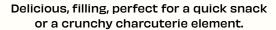


Maple Valley Cooperative Organic Maple Candy



-Amy, Admin

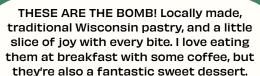
Tierra Farms Bulk Organic Roasted Curry Cashews



-Katy, Front End



Racine Kringle Co. Raspberry Kringle



-Arlo, Front End



Organic Satsuma Mandarins

December is peak Satsuma mandarin season! Satsuma is my favorite variety of all the mandarins. "Zipper skins" make them easy to peel, and full of rich, sweet, mandarin flavor. It's a burst of sunshine in every bite!

-Andy, Purchasing

Kalamazoo Candle Company Fraser Fir 2-Wick Candle

I love everything about winter: the snow, a chilly breeze on a cold sunny day, bundling up for a brisk walk, and cozying up inside with a book and warm drink. This candle captures those vibes perfectly. The scent is crisp and not cloying. It has great throw and is long-lasting, perfect for chilly winter nights.

-Kait, General Merchandise



Rishi Tea & Botanicals Everyday Matcha



I'm not a coffee drinker, so my breakfast beverage of choice has been matcha for a while. I love this kind of matcha because it's smooth and not too bitter and gives me just the boost I'm looking for in the morning!

-Heidi, Grocery



Fishwife Smoked Salmon with Fly by Jing Chili Crisp

This is the best smoked salmon tin I've ever eaten. I especially love the Sichuan Chili Crisp flavor giving my cracker game a real kick.

-Nico, Grocery











Calendars & Planners

We always get such cool and unique calendars and planners this time of the year! There is a design (or two or three) for everyone—it can be hard to decide! Our calendars/planners are really high quality and come in various sizes to fit any space. It's so nice to have a calendar or planner that is enjoyable to look at everyday

-Abigail, Grocery



Clasen European Bakery Pfeffernüsse

AKA German spice cookies. In my opinion, the best holiday cookies. Clasen's recipe is special—not only do they have the perfect balance of traditional spices, they also dip it in dark chocolate before coating it in powdered sugar. Perfect with a hot cup of tea.

-Abigail, Grocery



Sartori MontAmoré



This cheese tastes like a combination of cheddar (but not too sharp) and Parmesan (but creamier). Made in Plymouth, Wisconsin, about two hours away from Madison and Middleton. This is our family's go-to for a cheese tray.

-Brendon, Communications



Olli Salumeria Fennel Pollen Salame

I like mine thin-sliced on a charcuterie board next to Hook's Cheddar and fresh blueberries. Think butter melting through a fantastic chew. Think picnics with just the right breeze and just the right company.

-Meghan, Front End



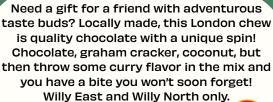
Folkmanis Puppets

Folkmanis has been making the most delightful puppets since the '70s. They are so detailed and fun—my daughter has the Snowy Owl and not only can you make the owl's wings flap, there's also a post inside that lets you spin the owl's head all the way around. A perfect gift for the young people in your life.

-Caitlyn, Communications



Madison Chocolate Co. **London Chew**



-Rachael, Deli



Mifroma Alpenhorn

AKA Hornkukase. This Swiss alpine cheese is somewhat near a gruyere or appenzeller, with a nutty, onion-y, brothy flavor that is pretty great. This cheese also took third place at the 2024 World Cheese Awards. Willy East and Willy West only.

-Matt, Cheese



Biloxi Shrimp Co. 16/20 Shell-On Shrimp

Great shrimp harvested from the Gulf Coast of Mississippi. Certified Forrest Gump-approved!

-Nick, Purchasing



Tey-Art Alpaca Socks



Keep your feet warm this winter with Alpaca socks! A great sock for hikers to keep your feet nice n' toasty and wicks away any moisture. Made in Peru with Fair Trade practices. These socks will make great stocking stuffers this upcoming holiday season!!

-Carmelo, Produce



Wood River Creamery Black Truffle Cheddar Gruyere

I love this cheese because it is locally made and the secret ingredient to my baked mac-n-cheese. Shhh, don't tell. This cheese is so creamy and that black truffle flavor is the perfect "kick." It's perfect for melting in a recipe requiring cheese or on a charcuterie board.

-Steffry, Finance



Schär **Entertainment Crackers**

Good, especially considering these crackers are gluten-free. Slightly buttery and salty, a mild but tasty little cracker. Willy East and Willy North only.

-Eric, Grocery







Know of a nonprofit in need of funding?

Apply for a Community Reinvestment Fund (CRF) grant!

\$85,000 in grants will be awarded to nonprofits and/or cooperative organizations benefiting Dane County with priority given to organizations run, operated, and/or benefitting marginalized groups and organizations with limited access to funding.

The CRF supports endeavors that:

- Promote food justice and/or access
- Create or develop cooperative businesses
- · Promote sustainable agriculture
- · Promote health and well-being
- Advocate for social change

See willystreet.coop/CRF for details. Applications are due January 15, 2026, and grants will be awarded in April.

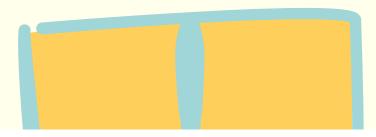


Make gift-giving easy—and extra meaningful!

From December I—3I, when you give the gift of Co-op Ownership (paid in full), you'll receive a \$5 Co-op gift card for yourself and \$5 for your giftee.

It's a thoughtful way to expand a loved one's access to local, sustainable food and support our community's farmers, makers, and producers.

To purchase Ownership: Visit any of our three stores and our Customer Service team will be happy to help, or go to willystreet.coop/ownership/gift-ownerships.









Help Save a Tree Go to willystreet.coop/emails to sign up to get the Reader

via email. For every 1,000 Owners who switch from a printed newsletter to the email version, we'll save one tree per month.

